



City of Kent
Wednesday, September 4, 2024
City Council Committee Meetings
320 S. Depeyster Street, Kent, OH 44240

MINUTES

At 07:00 PM, Mayor Jerry T. Fiala called the City Council Committee Meetings to order.

Present: Mr. Jack Amrhein, Mr. Jeff Clapper, Mr. Michael DeLeone, Mr. Chris Hook, Ms. Gwen Rosenberg, Ms. Heidi Shaffer Bish, Mr. Roger Sidoti, Mr. Robin Turner

Also Present: Mr. Jerry T. Fiala, Mayor, and President of Council; Mr. Dave Ruller, City Manager; Mr. Eric Fink, Assistant Law Director; Ms. Bridget Susel, Community Development Director; Ms. Melanie Baker, Service Director; Mr. Jim Bowling, City Engineer; Ms. Joan Seidel, Health Commissioner; Ms. Rhonda Hall, Budget and Finance Director; Mr. Nick Shearer, Chief of Police; Ms. Dominique Bollenbacher, Community Engagement Coordinator; Ms. Angela Manley, Parks and Recreation Director; Mr. Nick Cecil, IT Director; Ms. Amy Wilkens, Clerk of Council

Absent: Ms. Melissa Celko

Committee of the Whole

Mayor Fiala opened the Committee of the Whole meeting at 7:00 p.m.

Kent Area Chamber of Commerce Update

Mr. Dennis Campbell Jr., Executive Director of the Kent Area Chamber of Commerce (KACC) introduced himself as the Executive Director and began his PowerPoint presentation (**Attachment #1**). He reviewed the history of the Chamber, its challenges, membership development, and membership benefit programs (**Attachment #2**). He reviewed changes in fiscal management which have resulted in substantial savings for the Chamber. Future plans include returning with the Expo, new business support, continuing with community events (such as Heritage Fest and Festival of Lights). He touched on fiscal responsibility by reducing office space and funding the office through membership and annual support, not just event funding alone.

Ms. Shaffer Bish asked if there was a liaison on the board. Mr. Campbell said Eric Helmstedter was the liaison, and Ms. Shaffer Bish asked how Council could support KACC. Mr. Campbell said they have gotten a lot of support from City Council already through funding and Heritage Fest funding. He asked for continued support.

Mr. Turner said the increase in membership that Mr. Campbell presented was impressive.

He asked if it was the outreach he did that increased membership. Mr. Turner said he is very impressed by the increase in membership numbers.

Mayor Fiala thanked Dennis Campbell for his work and presentation and invited him to come back to City Council at any time.

City Administration Building Update

Ms. Melanie Baker provided an update on the construction progress, noting that significant advancements have been made. The fencing around the site has been removed, and site work along Haymaker and Water Street is well underway. Sidewalks are being prepared, with a road closure scheduled for the next day to facilitate pouring. Inside, painting has started, tiles are being installed, and entryways and hard ceilings are complete. The council chambers are nearly finished, pending carpeting. Some adjustments were required due to supply chain issues, such as a change in the carpet design, though the difference would be minimal.

Landscaping plans are also progressing, with Davey Tree involved in installing new varieties of plants to soften the building's front. Melanie expressed excitement about the project nearing completion and notified the Council she would not be providing monthly updates, anticipating her next report would focus on scheduling the ribbon-cutting ceremony. She praised the design, noting positive feedback from the community and city employees.

Kent State University (KSU) Update

Dr. Dana Lawless-Andric provided several updates regarding Kent State University:

Enrollment: Fall 2024 enrollment is strong, with over 25,530 students at the Kent campus, including 4,200 new first-year students and about 2,000 international students, indicating a rebound after prior dips. Regional campuses have 8,400 students, with 9,000 new degree-seeking students overall.

Partnerships and Events: The university recently held the "Flash's First Thursday" event to welcome students to downtown Kent, involving businesses and local organizations. About 500 students participated in the activities. Other events include a grand opening for Crawford Hall, homecoming, and the Aerospace & Engineering Expo.

Staff Changes: Dave Meyers was hired as the new Executive Director for Corporate Engagement, and Todd Kamish has been named Interim Associate VP for Student Life, replacing Dr. Talia Drummer Ferrell.

Transformation 28: The university is reviewing academic programs to align with future needs, with some low-enrollment programs being reconsidered, while other areas like engineering are expanding. There are no planned layoffs, but changes are underway to ensure future success.

She emphasized the importance of these efforts to maintain Kent State's strong position and encouraged reaching out with questions.

Mr. Roger Sidoti said he was curious about shrinking the footprint and referenced the Gateway Master Plan that was presented prior to Covid. Dr. Lawless- Andric said they are taking a step back and reevaluating things.

Community Development Committee

Chair Rosenberg opened the Community Development Committee meeting at 7:35 PM.

Rental Licensing Penalty Amendment

Ms. Bridget Susel, Community Development Director, began her comments to Council by saying this is a housekeeping item and was glad Eric Fink, Assistant Law Director, was in attendance. She discussed a court case involving a landlord and the city's rental licensing program. The magistrate ruled that the program for single-family rental units is constitutional. However, the practice of adding unpaid fines from non-compliant landlords to the tax duplicate was found unconstitutional. She emphasized that this affected only a small number of landlords. While the city has the legal right to pursue remedies like administrative warrants, Bridget wanted to clarify the relevant sections of the code to ensure landlords are fully informed and can be referenced in warning letters.

Ms. Heidi Shaffer Bish clarified this is regarding those fines that accumulate, causing issues. Ms. Susel said civil offenses are still issued, but collection is pending due to pending litigation. Mr. Fink said courts move slowly. Bridget Susel clarified the process for collecting fines from landlords, especially those with excessive unpaid amounts. While Council continues to certify costs onto the tax duplicate for minor violations like property maintenance, larger fines related to rental licensing — sometimes reaching thousands or tens of thousands of dollars — were deemed unconstitutional by the magistrate. The court found that the landlords were not provided sufficient due process to contest the fines.

Moving forward, instead of certifying the fines, the city will seek injunctive relief and administrative warrants to address non-compliant landlords. However, recent lawsuits involving some of the same landlords have delayed these efforts. The city is focusing on resolving these court cases, which will determine how they proceed with enforcing rental licensing violations. Some fines have been refunded due to the court ruling, and once the lawsuits are settled, the city hopes to continue using administrative warrants and injunctive relief to address compliance issues.

MOTION TO APPROVE RENTAL LICENSING PENALTY AMENDMENT MADE BY Ms. Heidi Shaffer Bish, SECONDED by Mr. Jeff Clapper and CARRIED by a voice vote of 8-0-0.

Ms. Shaffer Bish said this protects people and properties and thinks this program has been effective. She said making sure properties are safe is really key.

Mr. Sidoti said the compliance rate has been very high, and that we do not have a massive rebellion. This is holding people accountable and thinks it is great what we are doing.

Ms. Shaffer Bish said before this began, there were landlords who really wanted this program to be implemented and, on the whole, has been really effective.

Mr. Turner commended Ms. Susel for maintaining Kent's value system. He said this is a process thing, and our ability to push people to do what we value for our residents is where we need to be.

Exterior Facade Alterations for 252 N. Water St.

In December 2023, design guidelines were created for the overlay district, but an inconsistency remains in the zoning code regarding the Architectural Review Board's role. Currently, any exterior façade changes within the district are subject to review, but with only one city member on the Architectural Review Board, there is a lack of quorum. As a result,

Council needs to approve façade improvements, specifically for 252 North Water Street, while issuing a certificate of appropriateness.

The proposed improvements include:

- Replacing and altering windows on the north side, creating two new windows with one serving as a street-level pickup window.
- Installing transom windows along the entire front façade above the door and windows.
- Replacing the southern door and potentially altering a second door space. There was initial confusion about whether it would be a door or a panel, but it was clarified that it could be either, depending on the interior buildout.
- Adding a black awning across the front façade displaying the restaurant name, complying with zoning requirements.
- Installing a covered deck and fencing with an ingress/egress gate on the east and north elevations.
- Restoring the damaged brick and repainting the building in a gray hue, consistent with its original appearance.

Andrea, representing the restaurant owners, was present to discuss the project.

The owner of 252 North Water Street, who lives at 6872 State Route 43 in Kent, shared their excitement about the project and their vision for the new restaurant. The plan is to open a classic Italian restaurant, focusing on a casual but elevated dining experience. The goal is to create a space that caters to the local community, including families and visitors, providing an alternative dining option that might be less crowded with students. A classic Italian menu that will change based on seasonality and local ingredients, crafted by a chef with over 23 years of culinary experience. The restaurant will feature a wood-fired pizza oven for Neapolitan-style pizza. In addition to the main dining area, they plan to utilize the lower floors and add a deck for additional seating. They have acquired the adjacent lot, which they plan to turn into a family-friendly outdoor space, where children can play while adults enjoy the meal. The space will also be used to collaborate with community events, like those hosted by the Chamber of Commerce, and engage with the festivals held in downtown Kent. The owner expressed enthusiasm about creating a unique dining experience and welcoming both locals and visitors to enjoy the new restaurant and its surrounding space.

Mr. Hook asked about the name of the restaurant, Madelena's. The restaurant will be named after the grandmother of one of the business partners, bringing a personal and nostalgic touch to the establishment. The "grandma" theme ties into this name, emphasizing a warm, homey, and authentic Italian dining experience. The owner's partner, whose family has Sicilian roots, adds an extra layer of authenticity and cultural significance to the menu and atmosphere, ensuring the restaurant stays true to its Italian heritage.

Mayor Fiala asked about occupancy. The restaurant is planned to have seating for around 42 guests on the main floor and 30 additional seats on the outdoor patio. This brings the total seating capacity to around 90 when considering both spaces. The main floor will feature a combination of two-top and four-top tables, alongside a bar. There are also plans for a walk-up gelato window and potentially a stand for outdoor service during the summer, offering additional options for guests.

In terms of a grand opening, no specific date has been set yet due to the challenges that come with renovating an old building. The owners are still in the planning phase and working through the logistics.

Ms. Bridget Susel briefly discussed that there is discussion around the demolition of a vacant parcel at **246 N. Water Street** due to structural concerns and asbestos found during testing. The plan is to have the building taken down before the end of the year, and the city

is seeking grant money from the land bank for the project, specifically requesting \$100,000. Even if the grant does not come through before demolition, the city plans to proceed and aim for retroactive reimbursement. The focus is on addressing structural issues in the rear of the building, ensuring it is safely demolished.

MOTION TO APPROVE EXTERIOR FACADE ALTERATIONS FOR 252 N. WATER ST. MADE BY Mr. Roger Sidoti, SECONDED by Mr. Chris Hook and CARRIED by a voice vote of 8-0-0.

TREX Agreement with Beware of the Leopard, LLC

Ms. Bridget Susel stated the TREX Agreement is for a new restaurant/bar at 176 East Main Street, and it is the fourth time TREX-ing in the license. She referenced previous tenants, and that it had been vacant. She mentioned Derek Salustro and David Wise were present during the meeting and spoke to Council. Mr. Salustro said they looked at the restaurant, and they were targeting the over-college-age crowd. They are hoping to make it work and say there is room for something they are trying to do. The name Beware of the Leopard is a reference from the Hitchhiker's Guide to the Galaxy.

MOTION TO APPROVE TREX AGREEMENT WITH BEWARE OF THE LEOPARD, LLC MADE BY Ms. Heidi Shaffer Bish, SECONDED by Mr. Jeff Clapper and CARRIED by a voice vote of 8-0-0.

Ms. Shaffer Bish is excited about the revitalization of the property, noting that it's sad to see the space empty but sharing her fond memories of when the location was active. She highlighted how great it felt to be in the basement area when it was the old hotel and how much of a difference the revitalization will make. Heidi also expressed excitement that two locals were taking over the property and recognizing its value.

Finance Committee

Chair DeLeone opened the Finance Committee meeting at 8:00 p.m.

911 Fund Appropriation

Mr. Nick Shearer, Chief of Police, is requesting approval for the use of the **Wireless 911 fund**, which has been largely untouched since 2018 and now has over \$231,000. The funds are earmarked specifically for upgrading the 911 system. After consultations with various departments, including IT, finance, and law, they have identified three key projects totaling approximately \$220,000.

Here are the proposed projects:

1. Upgrade of the Recorder System:

- The current system records radio and phone lines, but has limitations that have led to missed recordings due to user errors. The upgrade would ensure 100% recording of all channels at all times, eliminating the potential for user error.
- The speaker is requesting that competitive bidding be waived for this part of the project as it involves upgrading the current system through a sole-source provider.

2. Purchase of the IntelliComm System from APCO International:

- Currently, dispatchers use a paper card system to give medical instructions during emergency calls, which can slow down the process. The new

IntelliComm system will automate the instructions through their computer screen, allowing dispatchers to provide faster medical advice.

- This system costs \$34,000.

3. Replacement of Dispatch Console Microphones:

- This is the simplest part of the plan, involving the purchase of new microphones for dispatch consoles. The total cost is \$2,175.32, and this would be appropriated to the operating and maintenance line.

Mr. Eric Fink, Assistant Law Director, suggested three separate motions for approval of this project.

MOTION TO APPROVE RECORDER SYSTEM UPGRADE MADE BY Mr. Roger Sidoti, SECONDED by Mr. Jeff Clapper and CARRIED by a voice vote of 8-0-0.

MOTION TO APPROVE PURCHASE OF THE INTELICOMM SYSTEM FROM APCO INTERNATIONAL MADE BY Ms. Gwen Rosenberg, SECONDED by Mr. Jeff Clapper and CARRIED by a voice vote of 8-0-0.

MOTION TO APPROVE REPLACEMENT OF DISPATCH MICROPHONES MADE BY Mr. Jeff Clapper, SECONDED by Ms. Gwen Rosenberg and CARRIED by a voice vote of 8-0-0.

Certify Tax Rates for 2025

Ms. Rhonda Hall, Budget and Finance Director, said this was a yearly item that certifies the amounts and rates to the County.

MOTION TO APPROVE CERTIFYING TAX RATES FOR 2025 MADE BY Ms. Gwen Rosenberg, SECONDED by Mr. Jeff Clapper and CARRIED by a voice vote of 8-0-0.

Health and Public Safety Committee

Chair Amrhein opened the Health and Public Safety Committee Meeting at 8:05 p.m.

School Resource Officer Agreement Renewal

Chief Shearer requested approval for an agreement with Kent City Schools to provide a school resource officer (SRO) from August 19th of this year through June 2nd of the following year. The agreement will allow the school to have a dedicated officer, and the city will bill the school quarterly for the officer's wages, benefits, and insurance. The cost for the schools is estimated to be around \$100,000 for the year. Chief Shearer also requests that Mr. Ruller was given the authority to sign the agreement on behalf of the city.

MOTION TO APPROVE SCHOOL RESOURCE OFFICER AGREEMENT RENEWAL MADE BY Ms. Gwen Rosenberg, SECONDED by Mr. Michael DeLeone and CARRIED by a voice vote of 8-0-0.

Ms. Rosenberg expressed strong support for the school resource officer program, referencing the positive reception of Officer Mattis, as seen on the Kent schools' Facebook page.

Mr. Sidoti acknowledged the importance of maintaining safe and secure schools, especially in light of a recent incident in Georgia, where two officers helped prevent a tragedy. He

emphasized the necessity of such programs in Kent to enhance school safety and fully supports the agreement between the city and Kent City Schools for the resource officer.

Streets, Sidewalks & Utilities Committee

Chair Sidoti opened the Streets, Sidewalks and Utilities Committee at 8:08 p.m.

Safe Routes to School - School Travel Plan

Mr. Jim Bowling, the City Engineer, discussed the Safe Routes to School (SRTS) Grant, which was received last year to create a school travel plan for the Kent School District. This plan, developed in collaboration with ODOT, aims to improve safety and accessibility for students traveling to and from school. Mr. Bowling highlighted the significant public involvement in creating the plan, including surveys, stakeholder meetings, and walk audits. Over 400 public responses were received, which helped shape the plan's recommendations.

Key recommendations include improving sidewalks on Hudson Road, enhancing crosswalks for safer student crossings, particularly at the intersection of Route 43 and Riverbend, and constructing a Safety Town. Non-infrastructure recommendations, like speed enforcement in school zones, were also included, though sidewalk snow shoveling was deemed ineligible by ODOT.

Mr. Bowling noted that the plan must be updated every five years. The next steps involve seeking approval from both the city and the school board, with the latter expected to vote on the plan in September. Once approved, the plan will be submitted to ODOT, and Kent will be eligible to apply for federal funding starting March 1st. Bowling requested council approval for the school travel plan.

Mr. Turner asked about the rejection of the proposal on snow removal. Mr. Bowling said, although it was denied this time, there's hope that if more communities raise similar concerns in the future, ODOT might reconsider.

Mr. Ruller said typically the expectation for snow removal is from the City and the homeowner, not the State. He said it never hurts to ask, but he is not surprised by the state's response. Mr. Bowling agreed and said anytime we get federal money, we take on the responsibility to maintain it.

Ms. Shaffer Bish asked what items on the list were unfunded and Mr. Bowling said just about everything. Ms. Shaffer Bish said she really appreciates the Hudson Road changes, as that is a hard road to travel.

Mr. Ruller expressed his gratitude to Jim Bowling, acknowledging the hard work and dedication involved in creating the Safe Routes to School plan. He shared how he initially encouraged the idea after seeing similar programs in neighboring cities like Stow and Hudson. While Jim Bowling and his team took on the challenge, Mr. Ruller highlighted the extensive process required to develop the plan, including numerous public meetings and community involvement. Now that the plan is in place, Mr. Ruller is eager to push for funding opportunities to improve school safety, a cause they all support. He appreciates Jim's efforts and is looking forward to the next steps.

Ms. Rosenberg shared her appreciation for the Safe Routes to School process, emphasizing that as a parent with children who both walk and drive to school, she noticed the significant opportunities provided for parents to participate and offer feedback. She mentioned receiving ample notification about the project and attending one of the meetings,

which she described as outstanding. She praised Jim Bowling for his excellent job in engaging with the public, even in settings where discussions can sometimes be challenging. Ms. Rosenberg noted that the feedback collected was substantial and thanked Jim for his efforts.

Mr. Turner asked how we are dealing with snow removal.

Mr. Sidoti said he appreciated the comment but asked Mr. Turner to speak to the motion.

MOTION TO APPROVE SAFE ROUTES TO SCHOOL - SCHOOL TRAVEL PLAN MADE BY Ms. Gwen Rosenberg, **SECONDED** by Mr. Jeff Clapper and **CARRIED** by a voice vote of 8-0-0.

Water Planning Agreement with Portage County Water Resources

Mr. Jim Bowling provided background on a water service agreement between the City of Kent and Portage County that dates back to 2002. The purpose of that original agreement was to establish clear guidelines on who would provide water service in specific areas around the community, aiming to avoid redundant infrastructure (e.g., water lines from the city on one side of a road and the county on the other). This was done to prevent wasting public resources.

He went on to explain that the new 2024 agreement being requested for approval would involve a more detailed study of a smaller area, specifically around the intersection of Mogadore Road, State Route 43, and Howe Avenue. The study aims to determine how and who would construct water lines in that area, potentially allowing Kent to sell bulk water to Portage County and provide emergency water connections.

Bowling emphasized that the study would be a joint effort with Portage County. The county would manage the project, but Kent would be involved in all aspects, from hiring the consultant to reviewing the findings. The costs of the study would be split 50/50 between Kent and Portage County, as has been done in other cases. The request was for council's approval to execute the agreement with Portage County Water Resources.

MOTION TO APPROVE WATER PLANNING AGREEMENT WITH PORTAGE COUNTY WATER MADE BY Mr. Michael DeLeone, **SECONDED** by Ms. Heidi Shaffer Bish and **CARRIED** by a voice vote of 8-0-0.

Lion's Club Car Show Street Closure

Ms. Bridget Susel, Community Development Director, referenced the memo asking for a street closure to host the Lion's Club Car Show. They have requested the closure of Franklin Avenue to ensure safe crossing and vehicles there.

MOTION TO APPROVE LION'S CLUB CAR SHOW STREET CLOSURE MADE BY Mr. Michael DeLeone, **SECONDED** by Mr. Jack Amrhein and **CARRIED** by a voice vote of 8-0-0.

Amendment to City's Parking Code

Mr. Bowling explained that there was a recent request to address parking issues on Pioneer Street. During the review, it was noted that the term "dead end" used in the code was inaccurate because Pioneer does not actually dead end but instead tees into State Route 43.

To correct this, Mr. Bowling requested a change in the code to replace the term "dead end" with more accurate language that reflects the actual situation on Pioneer Street. This update is intended to align the code with the existing signage and improve enforcement.

Mr. Ruller clarified that the change in the code wouldn't affect the residents on Pioneer Street directly but would ensure that the code accurately reflects the situation for enforcement purposes. He also mentioned that this issue was brought to attention by Melissa Celko, who had been involved in discussions and was pleased with the solution, which included painting part of the curb and adjusting signage. The update to the code is the final step to codify these changes.

MOTION TO APPROVE AMENDMENT TO CITY'S PARKING CODE MADE BY Ms. Gwen Rosenberg, SECONDED by Mr. Jack Amrhein and CARRIED by a voice vote of 8-0-0.

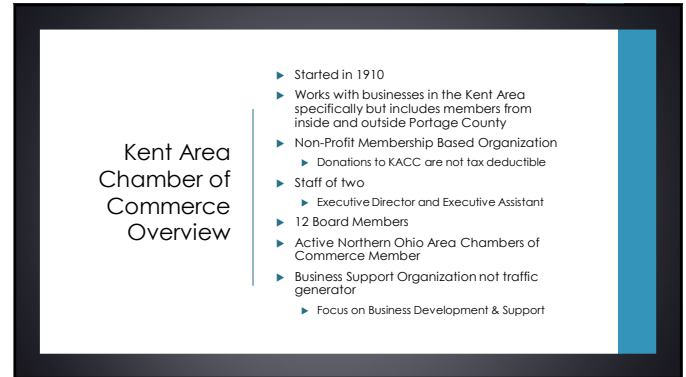
Hearing no further business, the Committee Meetings adjourned at 8:25 p.m.



Amy Wilkens, CMC
Clerk of Council



1



2



3



4

Advocate for Business

-  Help businesses navigate governmental processes
-  Discuss with local, state, and federal representatives concerns of community
-  Engage in regular dialogue with city staff and collaborate on solutions
-  Meet with County leadership
-  Engage with local stakeholders to find solutions for challenges

5

Connect Businesses to Resources and Each Other

- ▶ Meet with businesses to learn about their needs
 - ▶ Over 200 individual meeting with business and community leaders
- ▶ Make referrals for members to each other and the public
- ▶ Engage in local opportunities to meet businesses such Business Network International
- ▶ Participate in educational opportunities such as attending Portage Development Board Programs
- ▶ Host opportunities to network
 - ▶ Women 2 Women with Stow
 - ▶ Multi- Chamber Networking
 - ▶ Multi Chamber programming with UH Portage

6

Engage Membership in Meaningful Programming

- ▶ Programming always has a defined purpose and goal
 - ▶ Everything helps businesses grow their expertise or save financially
- ▶ Offered at multiple times of the day
 - ▶ Coffee Hours & Breakfasts
 - ▶ Luncheons
 - ▶ After Hours
- ▶ Programs are hosted by experts or member businesses
 - ▶ Allow businesses to educate members & showcase their expertise without becoming a sales pitch

7

Membership Development

- ▶ All members receive one-on-one meetings
- ▶ Education about Membership Benefit Programs
- ▶ Meet with all businesses regardless of membership status
- ▶ Annual Membership Survey
- ▶ Membership Growth
 - ▶ Over 70 New Members added since Feb 2024
 - ▶ Total Membership Over 320
- ▶ Target of 350 member organizations in 2025

8

Fiscal Management

- ▶ New CRM and Website Provider with substantial savings
- ▶ New Credit Card Processing
- ▶ Integration to QuickBooks Online
- ▶ Annual Subscriptions for business systems instead of monthly
- ▶ Elimination of software and services
- ▶ Membership Increase
- ▶ Sponsorship Increase
- ▶ Small shortfall projected at this time but continued work to close the gap

9

Future Plans

- ▶ Expo Return
 - ▶ Focus on health, community, and making it financially accessible
- ▶ Manufacturing Development and Support
- ▶ New Business Support
- ▶ Continue Community Events
 - ▶ Heritage Fest
 - ▶ Festival of Lights
 - ▶ Tree City Dinner & Awards
 - ▶ Bowman Breakfast
- ▶ Fiscal Responsibility
 - ▶ Reduction in Office Space
 - ▶ Shared event resources with other community entities
 - ▶ Fund office through membership and annual support, not Event Funding

10

Chamber is Growing Stronger

- ▶ Trust is returning
- ▶ It is engaging in spaces it has not in years
- ▶ We will continue to work for businesses and not just collect membership
- ▶ Growth and sustainability is our focus
- ▶ Above all we will listen and support business in the community

11

Questions?

12



Cost-Saving Benefits For Members



Group Health Insurance – Chamber Saver Program

Full range of health insurance plans with cost savings. Businesses also get access to a large network of quality providers through Anthem, an independent licensee of the Blue Cross and Blue Shield Association. Premium savings of up to 1.4% on groups from 2-50 employees. Groups from 51-500 may be eligible for a 1% premium savings. Business must be a member of a NOACC Chamber. For a quote, contact your local broker or visit noacc.org.



Group Health Insurance – SOCA Benefit Plan (MEWA)

The SOCA Benefit Plan MEWA, administered by Anthem, is a smart solution for groups with 50 or fewer employees and sole proprietors. It allows smaller employers to join together to share in the overall claims risk, backed by Anthem stop loss coverage. Businesses must be a member of a NOACC Chamber. For a quote, contact your local broker or visit noacc.org.



Credit Card Processing

BancCard Merchant Solutions allows your business to accept all types of credit card payments! Take advantage of our merchant services benefits and monthly savings. Our merchant services offering provides your business with reduced pricing, wholesale equipment, local service, and no contract, all with a trusted twenty-five-year U.S. partner. Payment processing solutions can be customized for you and used for any type of payment solution needed for your business or organization. Visit www.noacc.org/benefits/banccard for a complimentary quote now.



Chamber Energy Solutions

The Chamber Energy Program and Chamber Sustainability Program strive to provide education and protection in everything we do. We help businesses lower their supply rates and maximize their efficiency project return on investment using a wide array of available federal, state, and local rebates, grants, incentives, and other funding options. With current funding available, your projects could be immediately cash-positive. Send your utility bills to billreview@ceateam.com to get started saving now.



FedEx Discounts

NOACC members can get exceptional FedEx discounts. Start saving. 45% off on FedEx Express® shipping, 45% off on FedEx Express international shipping, 25% off on FedEx Ground® shipping, 25% off on FedEx Home Delivery® [Enroll in the FedEx Advantage Program today](#) to sign up for your FedEx discounts. You'll receive confirmation once the discounts have been added to your account and you're ready to start saving. If you have any questions, email fedex@PartnerShip.com or call 440-517-7275.



Managed Care Organization (MCO)

Sedgwick Managed Care Ohio (Sedgwick MCO) is a workers' compensation managed care organization focused on helping injured employees accelerate their return to work safely and quickly. They provide seamless and creative solutions to support employees throughout their recovery help control expenses and reduce lost workdays. NOACC members can trust Sedgwick MCO to support long-term premium savings opportunities and preserve productivity by organizing and resolving workers' compensation claims. To learn more visit www.sedgwickmco.com or contact clientservices@sedgwickmco.com

Heartland

Payroll Processing

Helping businesses prosper through innovative solutions, advocacy, and unmatched service is Heartland's mission. Never veering from our convictions, Heartland has led the industry in transparency, integrity, and security. Today, Heartland delivers payroll solutions to more than 300,000 businesses and educational institutions nationwide. Let's connect with you to determine how much you'll benefit by choosing Heartland. Business must be a member of a NOACC Chamber. www.noacc.org/benefits/



Save Significantly on Your Workers' Compensation Premium

Did you know that many alternative discounts are available to help reduce your annual Ohio workers' compensation costs? Through the NOACC workers' compensation program, your organization can significantly reduce your workers' compensation costs through a variety of alternative rating programs. Our program, administered by Sedgwick, offers you quality service and stability through the complex workers' compensation environment. Take the first step needed to reduce your annual premium by requesting a free, no-obligation quote for group rating or other alternative rating/premium discount programs through our organization, and let Sedgwick work harder for you!



Freight Savings

As the endorsed shipping provider for NOACC, PartnerShip helps members reduce their LTL freight costs and ship smarter. Receive competitive pricing from TForce Freight, YRC, XPO, Saia, and others. Benefit from personalized service from industry experts. Gain access to tools to easily manage your shipments and save time. [Get a quote on an upcoming shipment](#) or create an account to start saving. If you have any questions, email sales@PartnerShip.com or call 800-599-2902.



NOACC Prescription Savings Coupon

This program is being provided to you and your family to help lower your prescription drug costs. Simply create and print your FREE Prescription Drug Coupon Card below and receive savings of up to 80% (discounts average roughly 30%) at more than 68,000 national and regional pharmacies. This coupon card can be used for potential savings on medications not covered by your insurance. Visit your chamber website to download card.



SCAN QR CODE FOR FILL-IN FORM
TO BE CONNECTED TO
BENEFIT REPRESENTATIVE

